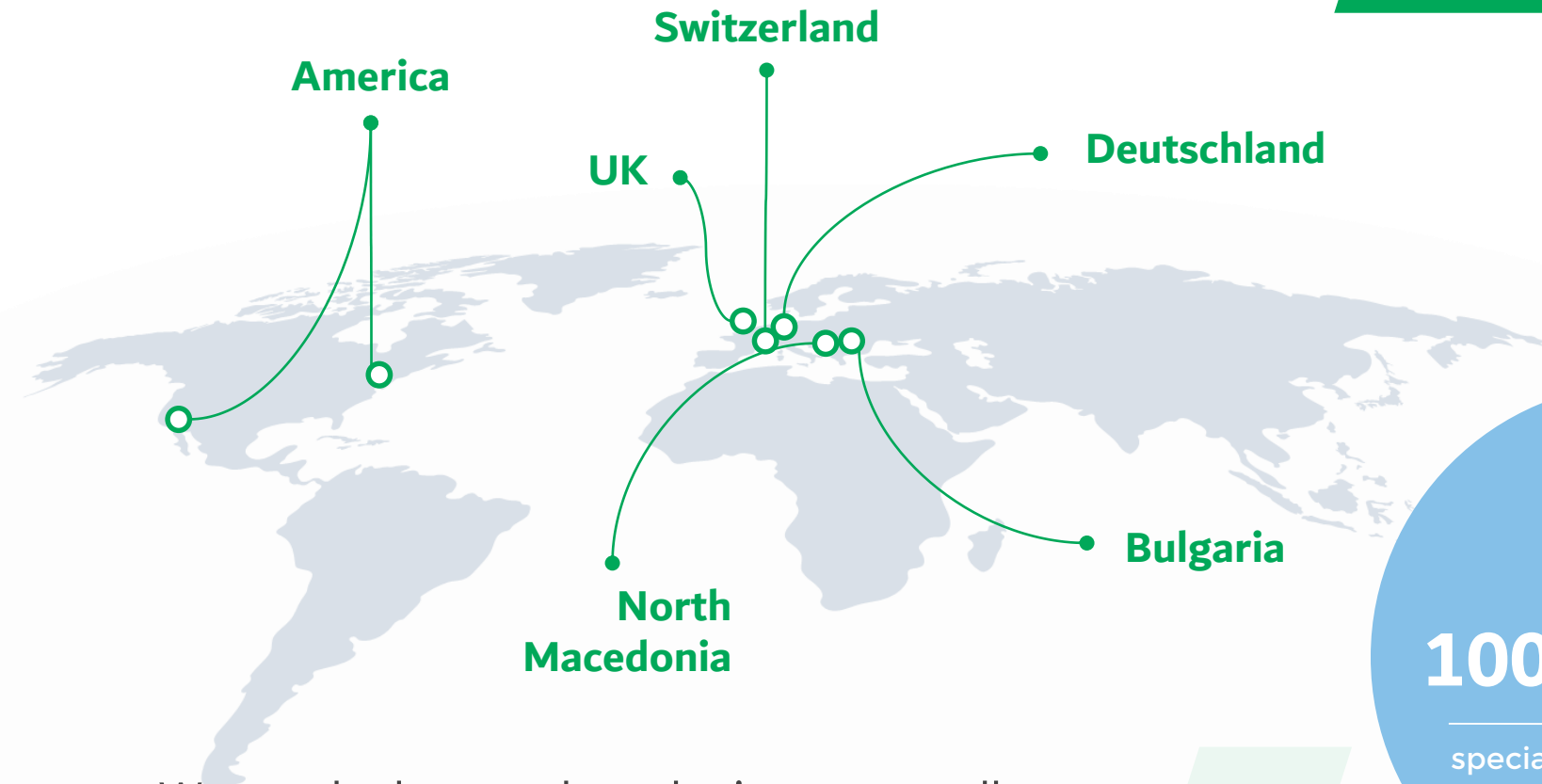
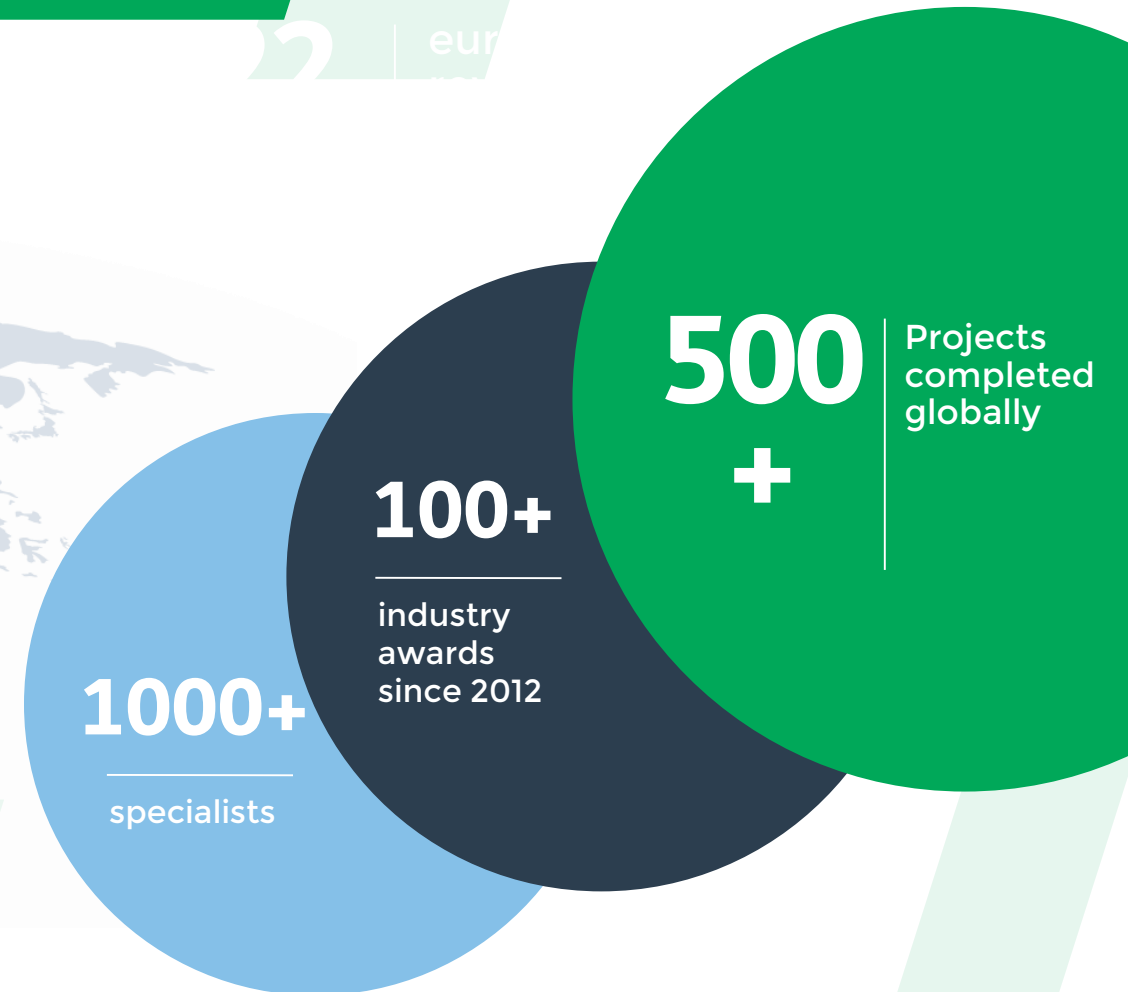


About

Worldwide presence and numbers



We are the best and we don't want to tell you anymore because we're the best. Told you!



ScaleFocus' milestones

2012

Founded with vision of becoming premium IT services provider.

In 1 year achieves IBM Premium and Microsoft Gold partner status and €1m annual revenues.



2014

Becomes Oracle Gold Partner (distribution rights for all Oracle products)

2016

Sales office opened in Washington, D.C.

New office in Switzerland to reinforce DACH presence.

2018

Acquisition of Upnetix, regional market leader in custom client-tailored software solutions

2013

London office opened

Presence in DACH region with opening of office in Germany.

Receives authorized SAP partnership.
2015

2017

Amazon Web Services (AWS) and Microsoft Azure partnerships established

2019

Becomes Alibaba Cloud Partner and SAP Gold Partner in Q1 2019.

Opening a new office in Skopje.

Customers and partners

Customers selection



Global partners





Automotive



Telco



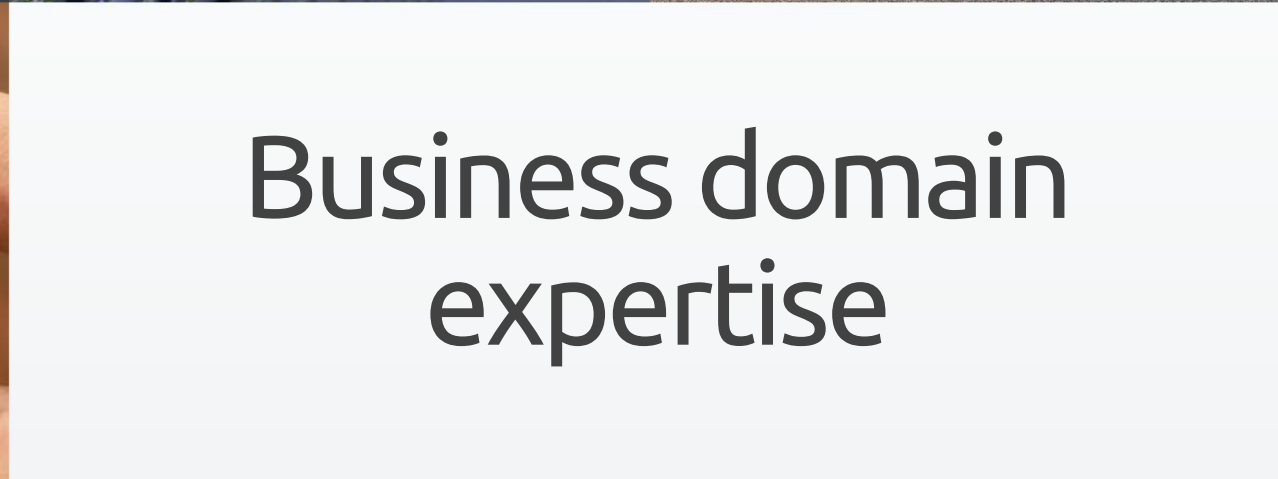
Logistics



Insurance



Health



Business domain expertise



Hospitality



Government



Finance



Retail



E-commerce

Technology excellence

Our unique approach



Our diverse teams offer flexibility, friendly working environment and exciting opportunities for professional advancement.

ScaleFocus Academy is one of the few unique initiatives for talent growth.

Talent



Expertise

Do more than simple adaptation, rule your market through modern powerful digital solutions. Transform your business powered by off-the-shelf implementations or custom software implementation.



Partnership

We can help you with standing-out from the crowd, innovate and deliver customer-centric solutions through good software.

Talent growth

Grow

Mission to train 10 000 people as top IT specialists.

Mentorship from the best software specialists in Bulgaria.

The best of them are offered to join Scale Focus and its partnering companies.



Develop

Individual career growth plans for each Scale Focus employee.

Internal & external trainings with top trainers and talent.

Knowledge sharing forums both officially and unofficially supported.



ScaleFocus Academy

ScaleFocus Academy exists to bridge the gap between academic education and professional IT experience by providing a new way of teaching.

We commit to invest **few million EUR** in the course of 5 years for training **10 000** IT specialists completely free of charge.

- Started in Burgas in November 2019, forthcoming opening in Plovdiv
- Ambitions for international partnership in Serbia and Macedonia



Deep technical knowledge

Cloud

Free your business growth with a cloud journey, which takes care of your IT flexibility. Enable quick time to market, automated processes and transform your software systems in a secure way.

Security

Security is not a one-time deal. It aims to complement your existing systems and work together with them to bring the best business performance. Both physical and digital information security should balance protection with usability.

Digital

Do more than simple adaptation, rule your market through modern powerful digital solutions. Transform your business powered by off-the-shelf implementations or custom software implementation.

Automation

Transform your digital operations and put content to work across multiple activities such as task management, content management, workflow collaboration, data capture or drawing insights for complex decision making

Platform expertise



APTTUS[®]



Google Cloud



HEXAGON



Microsoft
Azure



Alibaba Cloud

Future growth & Partnerships in Serbia



Serbia

As a part of our growth strategy Scale Focus has a very strong investment interest in Serbia.

Serbia has tremendous talent pool

Culturally and geographically close

Established infrastructure

Partnerships

First partnerships with Serbian IT companies have been already established

We are open for more...



Thank you